

## WHY DAYMARK CONSULTING?

*Let our Professional Services experts chart your course for future success*

Some of the best leaders say the reason they're successful is because they build their teams with smart, experienced and motivated people. Shouldn't your IT solution partner provide the same?

Understanding the unique requirements of your business is priority number one for Daymark. Our deep—technical expertise and vendor-neutral approach, combined with our experience of countless real-world deployments across a wide range of industries enable us to solve complex problems with technologies that deliver maximum value.

Daymark's Professional Services team takes a holistic approach to each project, to deliver proven solutions that simplify complexity, provide agility, ensure protection, optimize IT budget, integrate with your environment and free your IT staff to work on strategic initiatives. Our areas of expertise include:

- Data Storage
- Infrastructure
- Data Protection
- Virtualization
- Data Center Networking
- Data Center Security
- Cloud Services

### FOUNDATION

With more than 250 technical certifications, our team of experts will recommend, architect and deliver customized solutions for your enterprise.

### INDUSTRY EXPERTISE

- Financial Services
- Life Sciences
- Healthcare
- Energy

### KEY FACTS

- 25+ on-staff consultants
- 450+ complex deployments
- On-site integration center & test lab

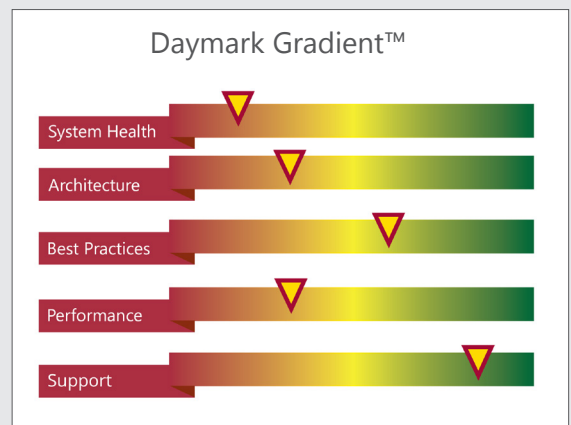
## COMPREHENSIVE ASSESSMENT

### *How healthy is your IT environment?*

There's a reason why healthcare providers pay for you and your family to have a comprehensive physical each year. Medical studies prove that people who receive annual physicals cost healthcare providers less money because these exams uncover and address problems early on, costing less than if they're caught later. **Your IT infrastructure is no different.**

Daymark leverages its unique Gradient Assessment to help you understand the health of your data center. Detailing strengths and weaknesses, the Gradient Assessment goes into extreme depth to uncover existing risks, confirm what is optimized, and outline prescriptive recommendations for what needs immediate attention.

The granular level of detail, combined with our expert recommendations, makes next steps easy to prioritize. It's an eye-opener for clients who learn the true health of their environment.



Category	Overall Rating	Overall Rating	Sub Category	Sub Rating	Sub Rating	Findings and Recommendations
Performance	5.0	●	I/O Profiles	8	●	Needs further investigation. Some latency identified on Array02.
			CPU Utilization	8	●	CPU Utilization was within normal thresholds for the timeframe observed but unbalanced between controllers.
			Cache Utilization/CP	4	●	Needs further investigation. Evidence of forced flushing on Array02.
			Latency Reports	7	●	Needs further investigation. Average latency within normal ranges but we did identify latency spikes.
			Workload Affinity	3	●	Workloads are not running on the most appropriate tier of storage.
			Workload Distribution	3	●	Workloads are not balanced between storage controllers.
			VMware Alignment	2	●	Virtual Machines are not aligned which can cause significant performance issues. Align all virtual machines and templates.

## PARTNER WITH OUR INDUSTRY-CERTIFIED CONSULTANTS

### HOLISTIC APPROACH

Our holistic approach begins with a firm understanding of your technical and business requirements. We take the time to analyze your performance requirements, capacity, and connectivity to ensure stability, scalability and reliability of your solutions - on time, and on budget.

### PROVEN IMPLEMENTATION METHODOLOGY

Throughout the lifecycle of the project, starting from the very first discussion, every detail of your plan will be spelled out ensuring the implementation, knowledge transfer and documentation phases are successful.

### CONTINUITY

There is no consultant carousel. Our team of engineers involved during the pre-sales phase is the same team working with you, throughout the entire implementation, including documentation and post support.

### DEEP-DIVE ASSESSMENTS

We provide deep-dive assessments with recommendations and a step-by-step process to show you how you can optimize your data center and minimize risk.

### WORLD-CLASS DOCUMENTATION

We create comprehensive documentation that includes operational and support guides, layouts, diagrams, configurations, and best practices, so that you can manage your environment after we go-live.

## PERFORMANCE AND HEALTH ASSESSMENTS

- Large Scale Analysis, Architecture & Design
- Implementation & Configuration
- Testing & Validation
- Comprehensive Knowledge Transfer & Documentation
- Data Protection & Disaster Recovery
- Data Migration
- Workload Migration
- Product Migration
- System Hardware & Software Upgrades
- Triage and Remediation Services
- Catalog Migrations

## EIGHT-PHASE PROJECT METHODOLOGY – A DAYMARK DIFFERENTIATOR

Having completed more than 450 complex implementations, Daymark has developed a comprehensive eight-phase methodology that streamlines design and deployment while ensuring the right strategy, technology and processes are in place.

And best of all – each of these phases can be delivered independently or in a series depending upon each customer’s unique needs.

