

# WHY DAYMARK PROFESSIONAL SERVICES

Let our Professional Services team chart your course for future success.

Some of the best leaders say the reason they're successful is because they build their teams with smart, experienced and motivated people. Shouldn't your IT solution partner provide the same?

Understanding the unique requirements of your business is priority number one for Daymark. Our technical expertise and vendor-neutral approach, combined with our experience of countless real-world deployments across a wide range of industries, enable us to solve complex problems with technologies that deliver maximum value.

Daymark's Professional Services team takes a holistic approach to each project, to deliver proven solutions that simplify complexity, provide agility, ensure protection, optimize IT budget, integrate with your environment and free your IT staff budgets to work on strategic initiatives. Our areas of expertise include:

- Data Storage
- Networking
- Security
- Email & Collaboration
- Cloud Services
- Data Protection
- Virtualization

## Key Facts

- 250+ technical certifications
- 700+ complex deployments
- On-site integration center & test lab
- 24/7 Network Operations Centers
- 18 years serving businesses in New England



## Industry Expertise

- Financial Services
- Life Sciences
- Healthcare
- Energy

## Comprehensive Assessment

### How healthy is your IT environment?

Medical studies prove that people who receive annual physicals cost healthcare providers less money because these exams uncover and address problems early on, costing less than if they're caught later. Your IT infrastructure is no different.

## Daymark Gradient™



Daymark leverages its unique Gradient Assessment to help you understand the health of your data center. Detailing strengths and weaknesses, the Gradient Assessment goes into extreme depth to uncover existing risks, confirm optimizations, and outline prescriptive recommendations for what needs immediate attention. The granular level of detail, combined with our expert recommendations, makes next steps easy to prioritize. It's an eye-opener when clients learn the true health of their environment.

## Reasons to Partner with Our Industry-Certified Consultants

### **Holistic Approach**

Our holistic approach begins with a firm understanding of your technical and business requirements. We take the time to analyze your performance requirements, capacity, and connectivity to ensure stability, scalability and reliability of your solutions - on time, and on budget.

### **Proven Methodology**

Throughout the lifecycle of the project, starting from the very first discussion, every detail of your plan will be spelled out ensuring the implementation, knowledge transfer and documentation phases are successful.

### **Continuity**

There is no revolving door of consultants. Our team of engineers involved during the pre-sales phase is the same team working with you throughout the entire implementation, including documentation and post support.

### **Comprehensive Assessments**

We provide deep dive assessments with recommendations and a step-by-step process to show you how you can optimize your data center and minimize risk.

### **World Class Documentation**

We create comprehensive documentation that includes operational and support guides, layouts, diagrams, configurations, and best practices, so that you can manage your environment after we go-live.

## **Eight-Phase Project Methodology - A Daymark Differentiator**



Having completed more than 700 complex implementations, Daymark has developed a comprehensive eight-phase methodology that streamlines design and deployment while ensuring the right strategy, technology and processes are in place.

And best of all - each of these phases can be delivered independently or in a series depending upon each customer's unique needs.

## **Contact Us**

Our Professional Services team is committed to helping businesses resolve their most difficult technology challenges both in the data center and the cloud. We have a long history of satisfied customers and a reputation for technical excellence. **Contact us to learn how we can be your trusted IT partner.**

INFRASTRUCTURE | DATA PROTECTION | VIRTUALIZATION | CLOUD & SUPPORT SERVICES

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